Torbjörn Möller

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Objective

Driven business executive with 17 years industry & international management experience in telecom IT, media & entertainment seeking challenging position. Specializing in leading business-critical, high-tech, cross-functional programs and managing operation of dynamic, fast-growing companies. Long-standing track record of setting objectives & leading multi-functional teams in strategic & operational assignments to deliver excellent results under challenging conditions.

Work experience

Chief Operating Officer, EA Digital Illusions (DICE) / Electronic Arts (Stockholm, Sweden)

- Responsible for growing production capacity, organize development, create efficient processes, secure competence supply and manage daily operations during a highly dynamic and expansive phase.
- Doubled **production capacity** through growth, scalability and outsourcing, while sustaining quality and efficiency, contributing to **doubled revenue** (\$100M order of magnitude) & **profit**.
- Demonstrated strong leadership through managing 300 persons in Development, Outsourcing, Localization,
 QA, IT & Facilities to set challenging objectives & deliver excellent results. Achieved 100% employee
 satisfaction in yearly surveys.

Program manager (Principal consultant) Capgemini Telecom&Media (Stockholm, Sweden)

- Delivery and P&L responsible for major fixed-price System Integration & Outsourcing programs.
- Responsible for major assignments, bids, turn-around projects and coaching engagement managers.
 - Business Implementation and Transformation management of major CRM consolidation -Change management of 2,500 users, migration of 500,000 customer & 800,000 installations.
 - o Delivery Director Capgemini Finland Delivery & P&L responsible for major assignments.
 - Bid Director Billing Replacement & Business Process Outsourcing for 20 countries.
 - o Bid Manager Won EUR 20M Outsourcing deal for Portal & e-commerce development.

Senior Consultant and Strategic Advisor, Northstream¹ (Stockholm, Sweden)

- Responsible for managing some of Northstream's largest assignments.
- · Account manager for Northstream's most valuable client, Achieved highest sales & chargeability.
 - o Project Director Managed Product Launch and Operations of Mobile Application start-up.
 - o Manager, 3G License Application Created optimum business plan, bid strategy and application.
 - Program Manager Lead Sweden's first 3G Product development and launch program for 3G start-up, managed seven cross-functional Product development teams of 100 persons, 80k hours.
 - o Program Manager Developed & launched Europe's first Mobile Internet service. 70 p, US\$20M.

Senior Manager, Project Office, 3G Mobile Systems, Nippon Ericsson (Tokyo, Japan)

• Responsible for 3G projects in Japan, sales support, delivery, market introduction and acceptance.

Senior Project Manager, NTT DoCoMo & Japan Telecom, Ericsson (Stockholm, Sweden)

Delivered the world's first 3G Mobile System to NTT DoCoMo in December 1997.

Total Project Manager, Ericsson (Dallas, Texas, USA and Stockholm, Sweden)

• Responsible for Total Project - 'The Americas' market release of Mobile system, phones and services.

Senior Manager - Field Support Department, Ericsson-Toshiba (Shin Yokohama, Japan)

• Head of Field Support for all Ericsson networks in Japan – seven operators, 2M subscribers. Built up and managed six field support Centers, managed budget of \$10M USD, 40 direct reports.

Senior Project Manager, Ericsson-Toshiba Telecom Systems, (Shin Yokohama, Japan)

• Launched Mobile system release onto Japanese market 3 months early. 35 persons, 50k man hours.

Local Product Manager, Ericsson-Toshiba Telecom Systems, (Shin Yokohama, Japan)

• Defined, negotiated and sold 400k mh release, Part of building up Ericsson's Japanese subsidiary.

Product Manager, Strategic Product management, Ericsson, (Stockholm, Sweden)

Product planning responsible for release of Mobile system. (400k man-hour product release).

¹Northstream is a world-leading consultancy providing strategic advice on business planning and technology to the global wireless industry.

September 2005-Present





April 2003 -September 2005 Capgemini

November 1999 -April 2003



November 1996 -November 1999



March 1993 -November 1996



August 1991-March 1993

